Viet Nam Sea Transport and Chartering Joint Stock Company (VITRANSCHART JSC)

CONSOLIDATED BALANCE SHEET
As at Jun. 30th 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
|  | 2 | 3 | 5 | 4 |
| A.SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 304,359,014,475 | 293,778,666,596 |
| I. Cash and cash equivalents | 110 |  | 43,739,014,770 | 64,285,415,072 |
| 1. Cash | 111 | V. 01 | 43,739,014,770 | 64,285,415,072 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  | - | - |
| 2. Provision for devaluation of short-term security investments | 129 |  | - |  |
| III. Receivables | 130 |  | 129,882,173,673 | 97,919,780,835 |
| 1. Trade accounts receivables | 131 |  | 33,105,198,752 | 46,645,973,099 |
| 2. Advances to suppliers | 132 |  | 95,925,189,116 | 42,970,560,269 |
| 3. Short-term internal receivables | 133 |  | - | - |
| 4. Receivable in accordance with contracts in progress | 134 |  | - | - |
| 5. Other receivables | 135 | V. 02 | 1,738,450,069 | 9,189,911,731 |
| 6. Provision for short-term bad receivables | 139 |  | (886,664,264) | (886,664,264) |
| IV. Inventories | 140 |  | 62,853,620,351 | 74,534,018,473 |
| 1. Inventories | 141 | V. 03 | 62,853,620,351 | 74,534,018,473 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 67,884,205,681 | 57,039,452,216 |
| 1. Short-term prepaid expenses | 151 |  | 39,593,796,578 | 35,906,656,942 |
| 2. VAT deductible | 152 | V. 04 | 13,163,841,965 | 9,707,562,329 |
| 3. Tax and accounts receivable from State budget | 154 | V. 04 | - | - |
| 4. Other short-term assets | 158 |  | 15,126,567,138 | 11,425,232,945 |
| B. LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 2,746,803,551,243 | 2,504,641,372,205 |
| I. Long-term receivables | 210 |  | 542,928,629 | 570,763,059 |
| 1. Long-term receivables from customers | 211 |  | - | - |
| 2. Capital receivable from subsidiaries | 212 |  | - | - |
| 3. Long-term inter-company receivables | 213 |  | - | - |
| 4. Other long-term receivables | 218 |  | 542,928,629 | 570,763,059 |
| 5. Provision for long-term bad receivable (*) | 219 |  | - | - |
| II. Fixed assets | 220 |  | 2,694,075,929,032 | 2,472,142,279,920 |
| 1. Tangible fixed assets | 221 | V. 05 | 2,674,704,283,503 | 2,460,663,796,315 |
| - Historical cost | 222 |  | 3,986,435,419,695 | 3,725,592,743,427 |
| - Accumulated depreciation | 223 |  | (1,311,731,136,192) | (1,264,928,947,112) |
| 2. Finance leases fixed assets | 224 |  |  | ----------------- |
| --Historical cost | 225 |  | - |  |
| - Accumulated depreciation | 226 |  | - | - |
| 3. Intangible fixed assets | 227 | V.------- | 2,718,046,206 | 2,763,---------16, |
| - Historical cost | 228 |  | 3,019,106,453 | 3,019,106,453 |
| - Accumulated depreciation | 229 |  | (301,060,247) | (255,890,123) |
| 4. Construction in progress expenses | 230 | V. 07 | 16,653,599,323 | 8,715,267,275 |
| III. Property investment | 240 | V. 08 | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | - | - |
| 1. Investment in subsidiaries | 251 |  | - | - |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 | V. 08 |  | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 52,184,693,582 | 31,928,329,226 |
| 1. Long-term prepaid expenses | 261 | V. 09 | 50,892,470,733 | 27,280,066,422 |


|  | 2 | 3 | 5 | 4 |
| :---: | :---: | :---: | :---: | :---: |
| 2. Deferred income tax assets | 262 | V. 15 | 160,701,708 | 3,516,741,663 |
| 3. Others | 268 |  | 1,131,521,141 | 1,131,521,141 |
| TOTAL ASSETS (270=100+200) | 270 |  | 3,051,162,565,718 | 2,798,420,038,801 |
|  |  |  |  |  |


|  | 2 | 3 | 5 | 4 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
|  | 2 | 3 | 5 | 4 |
| A. LIABILITIES (300= 310+330) | 300 |  | 2,494,563,222,485 | 2,320,523,599,460 |
| I. Short-term liabilities | 310 |  | 669,247,435,052 | 629,907,898,573 |
| 1. Short-term borrowing and debts | 311 | V.--- 10 | 404,435,528,478 | 380,058,419,746 |
| 2. Trade accounts payable | 312 |  | 71,978,526,130 | 74,858,317,007 |
| 3. Advances from customers | 313 |  | 64,257,872 | 645,767,636 |
| 4. Taxes and liabilities to State budget | 314 | V. 11 | 11,869,632,529 | 9,742,776,093 |
| 5. Payable to employees | 315 |  | 52,315,489,626 | 43,523,177,052 |
| 6. Payable expenses | 316 | V. 12 | 47,728,936,674 | 36,471,034,491 |
| 7. Accounts payables-Affiliate | 317 |  | - | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 | V. 13 | 70,760,291,376 | 69,700,461,169 |
| 10. Bonus and welfare fund | 323 |  | 10,094,772,367 | 14,907,945,379 |
| II. Long-term liabilities | 330 |  | 1,825,315,787,433 | 1,690,615,700,887 |
| 1. Long-term accounts payables-Trade | 331 |  | 6,586,336,342 | 6,892,515,071 |
| 2. Long-term accounts payables-Affiliate | 332 |  | - | - |
| 3. Other long-term payables | 333 |  | 8,162,921,101 | 8,162,921,102 |
| 4. Long-term borrowing and debts | 334 | V. 14 | 1,755,126,638,063 | 1,625,570,383,121 |
| 5. Deferred income tax | 335 |  | 15,084,520,199 | 9,444,637,687 |
| 6. Provision for unemployment allowance | 336 |  | 537,075,513 | 967,232,672 |
| 7. Retained revenue | 338 |  | 39,818,296,215 | 39,578,011,234 |
| B. OWNER'S EQUITY ( $400=410+430)$ | 400 |  | 556,599,343,233 | 477,896,439,341 |
| I. Capital sources and funds | 410 |  | 556,599,343,233 | 477,896,439,341 |
| 1. Paid-in capital | 411 |  | 400,000,000,000 | 400,000,000,000 |
| 2. Capital surplus | 412 |  | - | - |
| 3. Other capital of owner | 413 |  |  | - |
| 4. Treasury stock | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  | (39,714,856,539) | - |
| 6. Foreign exchange difference | 416 |  | 12,840,652,124 | $(58,936,106,593)$ |
| 7. Investment and development fund | 417 |  | 12,577,918,009 | 9,587,513,166 |
| 8. Financial reserve fund | 418 |  | 12,618,383,316 | 9,587,513,166 |
| 9. Other fund belong to owner's equity | 419 |  | 149,902,983,928 | 9,693,991,139 |
| 10. Retained profit | 420 |  | ------------- | 107,963,528,463 |
| 11. Minarity Interest | 439 |  | 8,374,262,395 | - |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 |  | - | - |
| 3. Budget for fixed asset | 433 |  | - | - |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 440 |  | 3,051,162,565,718 | 2,798,420,038,801 |

## OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 1. Leasehold assets |  |  |  |  |
| 2. Materials and goods kept or processed for others |  |  |  |  |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts already treated |  |  | 10,372,853,728 | 10,372,853,728 |
| 5. Foreign currencies :- USD |  |  | 1,826,697.23 | 3,019,876.40 |
| ----------- |  |  | 2,605.72 | 2.09 |
|  |  |  |  |  |

## CONSOLIDATED INCOME STATEMENT

the first 6 months of 2010

| Items | Code | Note | Quarter 2 Unit: VND |  | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 4 | 5 |
| 1. Revenue of sales and services | 01 | VI.15 | 529,597,414,938 | 301,757,703,739 | 963,713,534,070 | 560,073,210,356 |
| 2.-Deductions | 02 | VI.16 | 14,594,923,518 | 7,659,000,082 | 27,806,509,058 | 13,694,317,182 |
| 3. Net sales and services (10=01-02) | 10 | VI.17 | 515,002,491,420 | 294,098,703,657 | 935,907,025,012 | 546,378,893,174 |
| 4. Cost of goods sold | 11 | VI. 18 | 408,093,346,033 | 253,920,288,456 | 742,589,176,201 | 528,630,986,195 |
| 5. Gross profit (20=10-11) | 20 |  | 106,909,145,387 | 40,178,415,201 | 193,317,848,811 | 17,747,906,979 |
| 6. Financial incomes | 21 | VI.19 | 18,450,789,691 | 7,618,459,281 | 30,025,809,144 | 16,080,564,744 |
| 7. Financial expenses | 22 | VI. 20 | 72,140,414,859 | 28,042,670,613 | 114,090,852,795 | 65,080,537,780 |
| - Include: Interest expense | 23 |  | 32,915,361,821 | 20,140,323,030 | 61,713,001,803 | 44,672,030,649 |
| 8.-------------------------- | 24 |  | 15,911,628,740 | 5,719,589,671 | 27,446,859,477 | 12,384,046,936 |
|  | 25 |  | 16,952,430,468 | 7,497,601,772 | 29,757,590,791 | 18,223,016,272 |
| 10. Net operating profit (30=20+(21-22)-(24+25)) | 30 |  | 20,355,461,011 | 6,537,012,426 | 52,048,354,892 | (61,859,129,265) |
| 11.-Other incomes | 31 |  | 28,863,419,007 | 21,211,775,565 | 29,118,639,323 | 26,636,199,819 |
| 12. Other expenses | 32 |  | $3,165,108,650$ | 27,665,871,144 | 4,195,692,626 | 27,947,785,802 |
| 13. Other profit (40=31-32) | 40 |  | 25,698,310,357 | (6,454,095,579) | 24,922,946,697 | (1,311,585,983) |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 46,053,771,368 | 82,916,847 | 76,971,301,589 | (63,170,715,248) |
| 15. Current corporate income tax expenses | 51 |  | 9,186,555,901 | 168,725,805 | 17,283,682,655 | 390,493,224 |
| 16. Deferred corporate income tax expenses | 52 |  | 4,084,142,745 |  | 1,959,142,745 |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 32,783,072,-22 | (85,808,958) | 57,728,476,189 | (63,561,208,472) |
| 17.1 Profit after tax of minorities |  |  | (574,262,395) |  | $(1,094,988,985)$ |  |
| 17.2Profit after tax of the parent company's shareholders |  |  | $32,208,810,327$ |  | 56,633,487,204 |  |
| 18. EPS (*) | 70 |  | 805.22 |  | 1,415.84 |  |

## CONSOLIDATED CASH FLOW STATEMENT

## the six months of 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 984,305,500,538 | 515,624,061,402 |
| 2. Cash paid for supplier | 02 |  | (706,816,475,334) | (433,975,561,406) |
| 3. Cash paid for employee | 03 |  | $(97,695,923,600)$ | $(120,039,931,593)$ |
| 4. Cash paid for interest | 04 |  | (61,702,446,246) | $(44,468,489,139)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(8,356,078,330)$ | $(31,129,303,573)$ |
| 6. Other receivables | 06 |  | 38,893,132,621 | 22,576,113,834 |
| 7. Other payables | 07 |  | (46,676,996,590) | (84,496,310,409) |
| Net cash provided by (used in) operating activities | 20 |  | 101,950,713,059 | (175,909,420,884) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (338,306,631,335) | (322,729,794,093) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 28,418,288,209 | 41,382,086,000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | (309,888,343,126) | (281,347,708,093) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 10,381,854,545 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 696,000,726,184 | 508,029,981,619 |
| 4. Cash paid to principal debt | 34 |  | (520,484,425,010) | $(242,696,684,233)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (83,380,000) | (26,873,316,000) |
| Net cash (used in) provided by financing activities | 40 |  | 185,814,775,719 | 238,459,981,386 |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (22,122,854,348) | (218,797,147,591) |
| Cash and cash equivalents at beginning of year | 60 |  | 64,285,415,072 | 254,112,301,444 |
| Influence of foreign exchange fluctuation | 61 |  | 1,576,454,046 | (164,332,808) |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 43,739,014,770 | 35,150,821,045 |

